

Rules of the Game

Name _____



1. What is the money for?

2. How much money is needed?

3. **MAGIC NUMBER** = How many items do I need to sell?

!!DETAILS!!

1. When do I collect money?

2. When are the order forms due?

3. When do customers receive their order?

4. Checks made out to:

5. Incentives/Prizes:

What to say to SUPPORTERS...

1. Hi "Grandma" This is _____.

2. Our school's _____ started a fundraiser today.

3. We are raising money for _____ and calling adults we know to see if they could help us.

4. My goal is to get at least _____ orders (or commitments) during our contest!

5. We are selling _____ for \$ _____ each.

We are selling _____ for \$ _____ each.

6. Would you help me reach my goal by ordering 2 or 3 items?

IF IN-TOWN: GREAT! Thank you SO much! I am writing down what you want on my order form.
I will collect your payment _____.

IF OUT-OF-TOWN: GREAT! This is the easiest fundraiser EVER because it's completely ONLINE! I will text you a website that will take you to our online catalog where you can select any product you like and place your order online. You can pay with a credit card or use PAY PAL. Items will ship directly to your home. I earn double credits for prizes if you order a magazine and shipping is FREE if you spend \$60 or more.

7. Text the website below to any ADULT who said "YES" and to every adult who you didn't reach today,.

OUR GOAL IS 100% PARTICIPATION * OUR GOAL IS 100% PARTICIPATION

www.bit.do/ _____

Contact **EVERY** adult that you know. Call, Text or meet face to face with the adults who you have on your list. Write down all orders on your student order form. **FOLLOW UP** with every **YES!**